Curriculum Vitae
DAVIDE C. GAI

Born on February 8th 1958
Swiss and Italian citizen

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Davide Gai is a serial entrepreneur who has been founding and successfully managing more than 25 high tech startup companies throughout his career. Currently, he is President and majority shareholder Healthcapital SA (www.healthcapital.ch), formerly BSI Healthcapital. Healthcapital's activities are M&A of life science companies, global healthcare policy advisory think-tank, and strategic counseling.

He is also President of Gai&Partner, (www.gaiandpartner.com) an internationally acting firm focusing on strategic advisory, corporate finance, executive search, and lobbying for the high-tech, financial and biotech industries, active since 1986.

Davide furthermore retains various Executive Board positions, such as Kaleyra (www.kaleyra.com) , A wall Street listed Fintech Compny, as well as being a Strategic Advisor to the Leadership of Sunrise Communication AG.

After completing high-school in Milan, Italy, whereupon he was awarded the prize for the best student in the Country, he attended Medical School at Università degli Studi di Milano and Jefferson Medical College in Philadelphia at the same time. He never practiced medicine but immediately engaged himself in high-tech and biotech startups, strategic counseling for major IT and Telecom companies and in Executive Search.

In 1982 he was a Fellow at the Center for Research in Medical Education and Health Care of Jefferson Medical College in Philadelphia, reporting to its Dean, Prof. Joseph S. Gonnella.

In 1985 he moved back to Italy and founded the Italian Society for Clinical Computing at San Raffaele Hospital in Milan and became its Vice President. It was the first scientific organization of its kind in Italy and the second one in Europe.

In 1986 he moved to Switzerland, starting as an IT, high tech and biotech strategic consultant, and a scientific columnist and started Gai&Partner.

In 1992 he created Ticino Informatica, an IT and Telecommunication fair which quickly gained national recognition. It grew steadily year after year, becoming a point of reference in Switzerland and Italy.

In 1995 he started engaging himself in the field of Executive Search by purchasing the majority stake of Ledermann, Wieting and Partner SA, whose name was changed into Lederman, Wieting & Gai SA, and was instrumental in its growth in the IT, Banking and Pharmaceutical fields. The company was successfully sold in 2000.

In 1999 he founded Lugano Communication Forum, a Decision Makers meeting and conference dedicated to new technologies, which became, over the years, an important platform for Venture Capital deals, and for the interaction between Startup Companies, Universities, Venture Capital Firms, Banks and Government.

In the same period of time he contributed to the launch of the E-Government project in Switzerland and to the creation of an Informatics Faculty within Università della Svizzera Italiana.

In 2001 the Ticino Government appointed Davide Gai to the Think-Tank to create strategic guidelines that would be used over the next 20 years by the Swiss Public Administration.

His journalistic activities continued on numerous newspapers, radio and TV stations, with the aim of spreading interest and explaining high-tech and biotech concepts with simple language to large population groups, making him a leading Italian language scientific journalist in the Country.

The biotech activities of Gai&Partner grew significantly and led, among other things, to the successful floating of Newron, a Neuroscience Company, in the Swiss Stock Exchange.

In 2007, he was appointed by BSI Bank and the Generali Insurance Group with the task to set up a Biotech Investment Group and a Worldwide Healthcare Advisory Board, as well as starting a Worldwide Medical Second Opinion Service to be offered to BSI's premium clients. This project gave life to BSI Healthcapital SA, which invested over 40 million Dollars from inception to December 2010. The company was acquired by DG in 2011 and changed its name to Healthcapital SA.

In the same year he founded Tecnopolo Lugano (www.tecnopolo.ch), a technopark which in two years incepted 17 new companies, providing over 70 jobs and raised over 50 M CHF of capital. DG was appointed Vice President of the Technopark Alliance. He was CEO until the building was completely occupied with 30 companies, in 2012.

Parallel to that, he was appointed strategic advisor to Microsoft Switzerland, Orange Telecommunications Switzerland and B-Source SA.

Davide Gai is married to Beatrice and has two daughters, Cecilia, 28, and Costanza, 24. His first mother tongue is Italian, and second mother tongue is English. He is fluent in German and has a colloquial use of French. In his free time, he rides his bike and goes scuba diving.